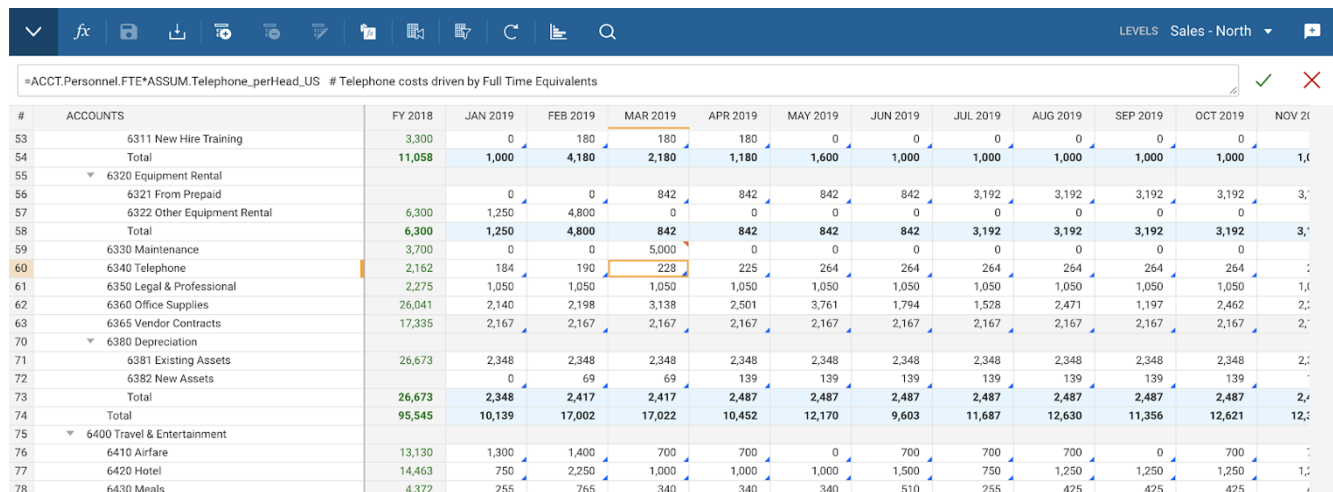


Changes Coming to the Sheets User Interface

As key participants of the Early Adopter program we wanted to let you know that the new user interface for sheets will be automatically switched on and will be seen by all users of your application. Below is a summary of all the changes that will be part of this release. We understand that some of your users may be in the middle of their budgeting process. If you do not wish to have the new user interface switched on right now and want to delay the roll out of the new user interface to the December general release date, please let us know by contacting support@adaptiveinsights.com.



#	ACCOUNTS	FY 2018	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	SEP 2019	OCT 2019	NOV 2019
53	6311 New Hire Training	3,300	0	180	180	180	0	0	0	0	0	0	0
54	Total	11,058	1,000	4,180	2,180	1,180	1,600	1,000	1,000	1,000	1,000	1,000	1,000
55	6320 Equipment Rental												
56	6321 From Prepaid		0	0	842	842	842	842	3,192	3,192	3,192	3,192	3,192
57	6322 Other Equipment Rental	6,300	1,250	4,800	0	0	0	0	0	0	0	0	0
58	Total	6,300	1,250	4,800	842	842	842	842	3,192	3,192	3,192	3,192	3,192
59	6330 Maintenance	3,700	0	0	5,000	0	0	0	0	0	0	0	0
60	6340 Telephone	2,162	184	190	228	225	264	264	264	264	264	264	264
61	6350 Legal & Professional	2,275	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050	1,050
62	6360 Office Supplies	26,041	2,140	2,198	3,138	2,501	3,761	1,794	1,528	2,471	1,197	2,462	2,462
63	6365 Vendor Contracts	17,335	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167	2,167
70	6380 Depreciation												
71	6381 Existing Assets	26,673	2,348	2,348	2,348	2,348	2,348	2,348	2,348	2,348	2,348	2,348	2,348
72	6382 New Assets	0	69	69	69	139	139	139	139	139	139	139	139
73	Total	26,673	2,348	2,417	2,417	2,487	2,487	2,487	2,487	2,487	2,487	2,487	2,487
74	Total	95,545	10,139	17,002	17,022	10,452	12,170	9,603	11,687	12,630	11,356	12,621	12,621
75	6400 Travel & Entertainment												
76	6410 Airfare	13,130	1,300	1,400	700	700	0	700	700	700	0	700	700
77	6420 Hotel	14,463	750	2,250	1,000	1,000	1,000	1,500	750	1,250	1,250	1,250	1,250
78	6430 Meals	4,372	255	765	340	340	340	510	255	425	425	425	425

Quick summary of the changes

- Modern color palette and fonts.
- Refreshed icons on the toolbar for greater clarity.
- New “Download” icon replaces the “Printable View” icon.
- More whitespace to improve readability and emphasize the data.
- Improved labels and instructional text for sheet settings (display options, filters, adjust values).
- Layout enhancements to improve usability and reduce scrolling.
- No material changes have been made to functionality or navigation.
- We will be providing a more detailed breakdown of the changes as we get closer to the Early Adopter release date.